

At a meeting of the Town Council holden in and for the Town of Gloucester on September 21, 2022

I. Call to Order

The meeting was Called to Order at 7:00 P.M.

II. Roll Call

Members present: William E. Reichert , President; Walter M. O. Steere, III, Vice President; William A. Worthy, Jr.; Stephen W. Arnold ; David Laplante

Also Present: Christine Mathieu, Deputy Town Clerk;

III. Pledge of Allegiance

All stood for the Pledge of Allegiance

IV. Award of Bid IFB 2022-05 Industrial/ Commercial Appraisal- Discussion and/or Action Councilor Reichert stated that Council has received a memo from Adam Muccino, Finance Director, regarding a recommendation from the Board of Contract and Purchases which he read as follows:

To: Honorable Gloucester Town Council, William Reichert, President
From: Adam Muccino, Finance Director
Re: IFB 2022-05 Industrial/Commercial Appraisal Date: 09/20/2022

On July 15, 2022 the Town Council authorized the Finance Department to solicit bids for the appraisal of real property (land, buildings and tangibles) for a specific commercial property, known as the FM Global property or the FM Global Test Site, in the Town of Gloucester. The Finance Department advertised the bid opportunity utilizing a number of channels including the Town's website, print media as well as utilizing Bidnet Direct.com.

The Town received a number of inquiries regarding the opportunity but only two official responses. The Board of Contracts & Purchases met on August, 12 2022 to publicly open the packages received in response to the bid opportunity. The Town received responses from (in no particular order):

- Withum, Smith & Brown, Providence, RI
- George E. Sansoucy P.E, LLC d/b/a Sansoucy Associates, Lancaster, NH

At that time the Board voted to table the award of the bid associated with IFB 2022-05 until the Board has had sufficient time to fully review the proposals. Interviews with each respondent were held in order to review each respondent's proposal in detail and gather an understanding of the methodology and process each respondent was offering to bring to the Town. Withum, Smith and Brown was interviewed on August 18, 2022 and Sansoucy Associates was interviewed on September 15, 2022.

After sufficient time to review and hearing both interviews, the Board of Contracts reconvened on Tuesday, September 20, 2022. After much discussion and a thorough review of both proposals the Board ultimately voted to recommend to the Council that the Council award the bid for IFB2022- 05

to Sansoucy Associates.
Respectfully,
Adam R. Muccino
(end of memo)

Discussion: Councilor Reichert stated that A. Muccino, Finance Director, was unable to attend tonight's meeting. Councilor Arnold stated that both candidates were excellent but that Sansoucy offered more, in his opinion, as to what the Town required. Councilor Steere agreed with Councilor Arnold and emphasized the great value of Sansoucy's experience. Councilor Worthy stated he was very impressed with Sansoucy and that he agrees with the recommendation of the Board of Contracts and Purchases. Councilor Reichert stated he spoke with D. Igliazzi, Town Solicitor, and he was very impressed with Sansoucy especially as to his statements regarding qualifying as an expert witness and attending depositions and court hearings. Councilor Steere stated he was very impressed especially with the statement from Sansoucy regarding valuing infrastructure. Councilor Arnold added his opinion that Sansoucy included the unsolicited items like fuel and other infrastructure that he feels may be overlooked. Councilor Reichert suggested that a thank you be sent to the first candidate interviewed (Withum).

MOTION was made by Councilor Worthy to AWARD IFB 2022-05 to George E. Sansoucy, P.E., LLC d/b/a Sansoucy Associates for the bid award price of \$250,000.00 for Industrial/Commercial Appraisal of FM Global; seconded by Councilor Steere

Discussion: Councilor Reichert asked if information about the payment schedule could be obtained and sent to the Town Council.

VOTE: AYES- Laplante, Arnold, Worthy, Steere and Reichert
NAYS-0
MOTION PASSED

V. Adjourn

MOTION was made by Councilor Worthy to ADJOURN at 7:12 p.m.; seconded by Councilor Arnold

Discussion: None

VOTE: AYES- Laplante, Arnold, Worthy, Steere and Reichert
NAYS-0
MOTION PASSED